Summary created December 2017

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|---------------------|--|
| Location / address: | Broadford, Victoria  |
| Organisation(s):    | South West Goulburn Landcare Network and Soil Management Systems   |
| Contact person:     | Brenton Byerlee and Paul Fleming   |
| Fund source:        | National Landcare Program - GB CMA SoilCare Small Project Grants 2012-15 and Community   |
|                     | Landcare Grants (Australian Government).   |
| Year/s of trial:    | 2012-2015  |
| Objectives of the   | <ul> <li>To evaluate the effectiveness of soil treatments designed to increase microbial activity.</li> </ul>  |
| demonstration       | <ul> <li>To increase the release of soil nutrients and reduce reliance of external inputs.</li> </ul>  |
|                     | <ul> <li>To increase pasture production under a rotational grazing system.</li> </ul>  |
| Basis of trial      | The project will concentrate on building resilience by improving soil structure, encouraging more effective aggregation of soil particles, allowing better flow of water and air through the soil, creating a better habitat for soil micro and macro biota. This will lead to improved plant access to soil stores of nutrients and achieve deeper root growth to increase deep cycling of nutrients. The project anticipates a change in farming practices which will increases soil carbon and reduce nitrogen loss while simultaneously increasing water holding capacity and nutrient release. It will bring together farmers managing similar soils to achieve more productive enterprises. As caretakers of the land, farmers involved in this project want to leave their farms in a better state than when they first arrived. The challenge is to do this in a cost-effective and sustainable way. This project involves three demonstration trial sites, in the South West Goulburn Landcare Network area, trialling a range of soil treatments designed to increase microbial activity. Under the guidance of Brenton Byerlee, of Soil Management Systems, host farmers will be making strategic applications of gypsum and foliar sprays to unlock available nutrients already within the soil and to encourage microbial soil activity.Over the three-year period (2012-2015) the project monitored: Nutrient levels within the soil Nutrient levels within the plant tissue Pasture growth rates Stocking rates Animal productivity measured in kilograms of beef per hectare. Site 1 (Healey's): Paul Flemming's home property south of Broadford. Consists of 150 hectares of undulating ironstone country. The average rainfall is 700mm. The pasture is a base of Australian Phalaris, native grasses and self-sown annual and perennial ryegrass. The 150ha is divided into 25 cells. Currently running 71 autumn calving cows and calves (March) and 45 joined heifers. The aim is to maintain the stocking rate of 100 1 <sup>st</sup> and 2 <sup>nd</sup> calving cows but to no longer rely on supplementary feed. |
|                     | <ul> <li>The aim is to maintain the stocking rate of 100 1<sup>st</sup> and 2<sup>nd</sup> calving cows but to no</li> </ul>   |









| What was achieved<br>/soil treatments | <ul> <li>Site 2 (Zwar's):</li> <li>Paul Flemming's leased property north of Broad Consists of 64 hectares of black volcanic soil. If</li> <li>The average rainfall is 700mm</li> <li>The pasture is a base of Australian Phalaris, nate perennial ryegrass.</li> <li>The 64 ha is divided into 23 cells.</li> <li>Currently run 43 autumn calving cows and call</li> <li>The calves are weaned in January and sold in I</li> <li>The aim is to lift the stocking rate to 48 cows at Site 1 (Healey's) has sandy loam soils , while Site 2 (Zwup more slowly than the lighter soils but usually holds</li> </ul>  | Most of the property<br>ative grasses and sel<br>ves (March).<br>February.<br>and carry them with<br>wars) is a heavier cla | f-sown annual and<br>ease.<br>y loam that wets |  |  |  |  |  |  |  |
|---------------------------------------|--|---|--|--|--|--|--|--|--|--|
|                                       | Sites 1 (Healey's) and 2 (Zwars) in the trial utilize a grazing management system known as cell<br>grazing. This has greatly assisted in the collection of valuable grazing data, as livestock are<br>rotated through 23-24 cells (small paddocks) based on feed availability and pasture recovery.<br>Cell grazing improves farm productivity by maximizing pasture growth, maintaining pasture<br>quality and regulating the even distribution of animal nutrients across the cells. These<br>properties currently produce 236kg beef/ha.<br>The regime of treatments applied to the trial sites between 2013 and 2015 are presented in<br>the tale below.<br>Treatments applied<br>Lime at 3t/ha was applied to all cells in 2011 |   |  |  |  |  |  |  |  |  |
|                                       | In 2012 treatments to cells 1, 2, 8, 9, 10, 11, 16, 17, 22   |   |  |  |  |  |  |  |  |  |
|                                       | 2012   | Treatment Costs   | Cost/ha  |  |  |  |  |  |  |  |
|                                       | Gypsum 2t/ha   | \$49/t + \$17/t   | \$132  |  |  |  |  |  |  |  |
|                                       | Nutri-soil 5ltr/ha   | \$25/ha + \$10/ha   | \$35   |  |  |  |  |  |  |  |
|                                       | SMS TE Mix 2ltr/ha (Mn 4% ,Zn3%, Cu2%, Bo 0.5%,<br>Mo 0.1% Co 0.1%)  | \$25/ha   | \$12   |  |  |  |  |  |  |  |
|                                       | Total Cost   |   | \$4,868.80                                     |  |  |  |  |  |  |  |
|                                       | Healey's - Gypsum @ 1 tonne /ha<br>- Nutrisol @ 5 litres/ha<br>- SMS TE Mix @ 2ltr/ha  |   |  |  |  |  |  |  |  |  |
|                                       | Healy's August 17—2.5 tonnes/ha Gypsum, August 2:<br>Healy's 19/22 August 17 - 2.5 tonnes/ha Gypsum, Au<br>Healy's 2 August 17 - 2.5 tonnes/ha Gypsum, Au  | ugust 2190kg/ha l   |  |  |  |  |  |  |  |  |
| Measurements<br>When/how/method       |  |   |  |  |  |  |  |  |  |  |

Results Changes in soil health

Include a paragraph describing the changes in soil health as a result of the treatments referring to the baseline soil and plant tissue test results attached. Changes in production

Table 1 and 2 below describe the changes in animal growth rate during winter and spring 2015. Growth rate calculations were made from the average of visual pasture measurements and stock during the period.

Table 1: Winter production benefits - change in animal growth rate (average kg/ha/day) over winter period between treated and control areas for Site 1 (Healey's) and Site 2 (Zwars).

|                   |         | Winter Av |     |       |      |
|-------------------|---------|-----------|-----|-------|------|
|                   |         | Treated   |     |       |      |
| SITE 1 - HEALEY'S | 2&4     | 11.275    | 5   | 6.275 | 126% |
|                   | 22 & 19 | 11.25     | 4.2 | 7.05  | 168% |
| SITE 2 - ZWARS    | 1&2     | 9.25      | 6.2 | 3.05  | 49%  |
|                   | 22 & 23 | 9.25      | 7.2 | 2.05  | 28%  |

There was a significant drop in winter production from the previous year most likely aligned to extremely dry conditions in the 2015 autumn and winter, compared with near perfect autumn and winter in 2014. Treated cells produced 40% more dry matter than untreated cells.

Table 2: Spring production benefits - change in growth rate (average kg/ha/day) over spring period between treated and control areas.

|                   |            | Spring A |     |     |      |
|-------------------|------------|----------|-----|-----|------|
|                   |            | Treated  |     |     |      |
| SITE 1 - HEALEY'S | 2 **       | 25       | 11  | 14  | 127% |
|                   | 22 & 19 ** | 23       | 5.1 | 18  | 353% |
| SITE 2 - ZWARS    | 1&2        | 10.3     | 7   | 3.3 | 47%  |
|                   | 22 & 23    | 14       | 11  | 3   | 27%  |

\*\* Healy's cells 19, 22 were shut for silage on July 8, Cell 2 shut for silage on July 29.

## Changes in profitability

The costs of the treatments are calculated using a discount factor of 5%. In short a given dollar value in the future is discounted back to todays value by discounting it according to how far away in time the return (or the cost) will be realised. The sum of these discounted costs and returns is referred to as the Net Present Value or NPV.

The NPV;s for each treatment are given in Table 3 below. These treatments were applied between 2013 and 2015. It is not shown here but an additional cost of \$120 every four years was included. The values in the table are calculated on the NPV over 20 years.

Table 3: Net Present Value of treatment costs including and excluding the lime applied

| SITE              | CELL |                                    | NPV (\$/HA) |          |  |  |  |  |  |
|-------------------|------|------------------------------------|-------------|----------|--|--|--|--|--|
|                   |      | 5.0% discount rate, Excl lime cost |             |          |  |  |  |  |  |
|                   |      | Period of discounting              |             |          |  |  |  |  |  |
|                   |      | 20 years                           | 10 Years    | 5 years  |  |  |  |  |  |
| SITE 1 - HEALEY'S | 2&4  | \$663.19                           | \$573.65    | \$479.62 |  |  |  |  |  |

|                | 22 & 19 | \$939.94 | \$850.40 | \$756.37 |
|----------------|---------|----------|----------|----------|
| SITE 2 - ZWARS | 1&2     | \$929.51 | \$839.96 | \$745.94 |
|                | 22 & 23 | \$929.51 | \$839.96 | \$745.94 |

The discounted costs decrease as the period over which they are calculated decreases simply because the up-front costs are all discounted the same and the ongoing costs are less for a five year period than a 20 year period.

When it comes to getting a return on the costs however it is easier to break even or make a profit on if the increased returns can be realised for 20 years rather than five years, this can be seen in Table 4 below.

Table 4 Break even values (\$/ha) to match discounted costs of treatments

| SITE              | CELL    | BREAK EVEN RETURN (\$/HA)          |           |           |  |  |  |  |  |
|-------------------|---------|------------------------------------|-----------|-----------|--|--|--|--|--|
|                   |         | 5.0% discount rate, Excl lime cost |           |           |  |  |  |  |  |
|                   |         | Period of discounting              |           |           |  |  |  |  |  |
|                   |         | 20 years                           | 10 Years  | 5 years   |  |  |  |  |  |
| SITE 1 - HEALEY'S | 2&4     | \$57.03                            | \$76.14   | \$ 104.18 |  |  |  |  |  |
|                   | 22 & 19 | \$80.83                            | \$ 112.87 | \$ 164.29 |  |  |  |  |  |
| SITE 2 - ZWARS    | 1&2     | \$79.93                            | \$ 111.49 | \$ 162.03 |  |  |  |  |  |
|                   | 22 & 23 | \$79.93                            | \$ 111.49 | \$ 162.03 |  |  |  |  |  |

If increased returns were experienced over five years only then the marginal increase in returns in Healeys 2 & 4 for example would have to equal \$104.18/ha. If the increased returns were experienced over 20 years however the marginal increase would only need to be \$57.03/ha, nearly half. Clearly this would make a big difference to the financial viability of the alternative management regime.

So in the case of Site 1 (Healey's) and Site 2 (Zwars), youwould only need to return an additional \$4,860 per year if the benefits were only to last for five years, \$3,400 if the benefit endures for 10years and \$2,500 if it lasts 20 years. All assuming it was standard practice to apply lime anyway.

| Winter production benefits (inc stock no. Potential) Average kg/ha/day |         |            |  |  |  |  |  |  |  |
|--|---------|------------|--|--|--|--|--|--|--|
| Treated  | Control | Difference |  |  |  |  |  |  |  |
| 11.275   | 5       | 6.275      |  |  |  |  |  |  |  |
| 11.25  | 4.2     | 7.05       |  |  |  |  |  |  |  |
| 9.25   | 6.2     | 3.05       |  |  |  |  |  |  |  |
| 9.25   | 7.2     | 2.05       |  |  |  |  |  |  |  |

## Attachment 1 - Summary of soil test results

Zwar

|                   | Deficient  |       |           | Slightly<br>Low |        |         |          | cess  |       |       |      |       |      |           |          |
|-------------------|------------|-------|-----------|-----------------|--------|---------|----------|-------|-------|-------|------|-------|------|-----------|----------|
|                   |            |       |           |                 |        | ANIONS  |          |       |       |       |      |       |      |           |          |
| SAMPLE ID         |            | LAB # | TEC       | ORGANIC         | PH     | N       | S        | TOTAL | P     |       | DGT  | Phos  | sph  | Р         | Р        |
|                   |            |       |           | MATTER          | H2O    |         |          | Р     | OLSI  | EN Ph | osph | Bray  | y 2  | DEFICIT   | RECOVERY |
|                   |            |       |           | %               |        | kg/ha   | ppm      | ppm   | ppr   |       | pm   | kg/   |      | kg/ha     | %        |
| DESIRED           |            | _     | 12-25     | 4-6             | 6-6.5  |         |          |       | 18-2  |       |      | 12    | _    |           | 100      |
| 4577 Zwar 1 & 2   | Treated    | D105  |           | 6.7             | 5.68   | 109     | 41       | 1041  | 5     |       | 33   | 69    | 9    | 57        | 46       |
| 4604 Zwar 6       | Un-treated |       |           | 6.5             | 5.95   | 108     | 25       | 959   | 3     |       | 29   | 74    | -    | 52        | 36.67    |
| 4605 Zwar 22 & 23 | Treated    | D103  |           | 6.8             | 5.44   | 109     | 44       | 581   | 5     |       | I/S  | 45    | _    | 113       | 40       |
| 4606 Zwar 20 & 21 | Un-treated | D104  | 38.34     | 8.4             | 5.65   | 117     | 22       | 745   | 6     |       | I/S  | 57    | 7    | 101       | 42       |
| CATIONS           |            |       |           |                 |        |         | TRACE EL | EMEN  | ITS   |       |      |       |      |           |          |
| SAMPLE ID         |            | LAB # | Ca        | Mg              | к      | Na      |          | Co    | В     | Fe    | M    | In    | Cu   | Zn        | Mo       |
|                   |            |       | kg/ha     | kg/ha           | kg/ha  | kg/ha   |          | ppm   | ppm   | ppm   | pp   | m     | ppm  | ppm       | ppm      |
| DESIRED           |            |       |           |                 |        |         | :        | > 1.5 | > 0.8 | 100-  | 80-3 | 140   | > 2  | > 8       | 0.8 - 1. |
|                   |            |       |           |                 |        |         |          |       |       | 400   |      |       |      |           |          |
| 4577 Zwar 1 & 2   | Treated    | D105  | 4985      | 1504            | 319    | 164     |          | 1.75  | 0.46  | 178.1 | 75.  | .91   | 1.47 | 2.85      | 1.79     |
| 4604 Zwar 6       | Untreated  | D102  | 4831      | 1620            | 287    | 103     |          | 1.81  | 0.38  | 227   | 72   | .7    | 1.28 | 2.22      | 1.62     |
| 4605 Zwar 22 & 23 | Treated    | D103  | 5746      | 2145            | 247    | 138     |          | 3.34  | 0.41  | 617.3 | 73.  | .04   | 1.21 | 1.82      | 1.46     |
| 4606 Zwar 20 & 21 | Untreated  | D104  | 6835      | 2714            | 235    | 130     |          | 3.1   | 0.45  | 560.7 | 91.  | .66   | 1.24 | 2.7       | 1.4      |
|                   |            |       |           |                 | BASE S | ATURATI | ON %     |       |       |       | 1    |       |      |           |          |
| SAMPLE ID         |            | LAB # | CHLORIDES | SALINITY        | Ca:Mg  | Ca      | N        | 1g    | К     | Na    |      | Other |      | Exch      | S        |
|                   |            |       |           |                 | RATIO  |         |          | Ŭ     |       |       |      | Bases |      | Hydrogen  |          |
|                   |            |       | mg/kg     | EC 1:5          |        | %       | 9        | 6     | %     | %     |      | %     |      | , с<br>%н | mg/kg    |
| DESIRED           |            |       | < 200     | < 2             | 5.67   | 68      | 1        | 2     | 3.1   | 1.5   |      | 3.4   |      | 12        | 8        |
| 4577 Zwar 1 & 2   | Treated    | D105  | 30        | 0.08            | 2.01   | 44.9    | 22       | 2.3   | 1.5   | 1.3   | -    | 6     |      | 24        | 6        |
| 4604 Zwar 6       | Untreated  | D102  | 10        | 0.04            | 1.81   | 49.6    |          |       | 1.5   | 0.9   |      | 5.6   |      | 15        |          |
| 4605 Zwar 22 & 23 | Treated    | D103  | 50        | 0.09            | 1.62   | 36.5    | _        |       | 0.8   | 0.8   | -    | 6.4   |      | 33        | 11       |
| 4606 Zwar 20 & 21 | Untreated  | D104  | 20        | 0.05            | 1.53   | 39.6    |          |       | 0.7   | 0.7   | _    | 6.1   |      | 27        |          |

## Attachment 2 - Summary of plant tissue test results

## PLANT ANALYSIS SUMMARY - Zwar Sept 2012

|                   | Deficient  |       |         | Slightly Low | r -     |                    | Excess |            |           |      |                 |
|-------------------|------------|-------|---------|--------------|---------|--------------------|--------|------------|-----------|------|-----------------|
| Sample ID         |            |       | Сгор    | N %          | Nitrate | Crude<br>protein % | S %    | Р%         | К%        | Mg % | Ca %            |
|                   |            |       | Pasture | 4.8          | n/a     | 29.7               | 0.38   | 0.42       | 3.5       | 0.24 | 0.9             |
| 2365 Zwar 1 & 2   | Treated    | PT023 | Pasture | 2.7          | 0.01    | 16.9               | 0.37   | 0.36       | 2.02      | 0.27 | 0.58            |
| 2366 Zwar 6       | Untreated  | PT024 | Pasture | 2.96         | 0.01    | 18.5               | 0.23   | 0.29       | 1.64      | 0.26 | 0.5             |
| 2364 Zwar 22 & 23 | Treated    | PT022 | Pasture | 3.11         | 0.01    | 19.4               | 0.35   | 0.34       | 1.98      | 0.25 | 0.64            |
| 2370 Zwar 20 & 21 | Untreated  | PT010 | Pasture | 3.86         | 0.01    | 24.1               | 0.21   | 0.39       | 2.18      | 0.24 | 0.48            |
| Example ID        |            |       | Crop    | Na %         | CI %    | Fe                 | Al     | Mn ppm     | В         | Cu   | Zn              |
|                   |            |       |         |              |         | ppm                | ppm    |            | ppm       | ppm  | ppm             |
|                   |            |       | Pasture | 0.2          | 1.3     | 213                | 43.8   | 123        | 14.3      | 11.3 | 45              |
| 2365 Zwar 1 & 2   | Treated    | PT023 | Pasture | 0.12         | 0.7     | 957                | 586    | 121.5      | 6.6       | 7    | 26.9            |
| 2366 Zwar 6       | Un-treated | PT024 | Pasture | 0.21         | 0.7     | 441                | 280    | 140.9      | 6         | 5.8  | 21.1            |
| 2364 Zwar 22 & 23 | Treated    | PT022 | Pasture | 0.18         | 0.78    | 740                | 548    | 232.7      | 6.8       | 6    | 24.9            |
| 2370 Zwar 20 & 21 | Un-treated | PT010 | Pasture | 0.16         | 1.24    | 456                | 279    | 156.9      | 4.6       | 5.9  | 17.3            |
| Example ID        |            |       | Crop    | Co ppm       | Mo ppm  | Ca/P Ratio         | Cation | Cation: An | ion Index | 1    | Grass           |
|                   |            |       |         |              |         | Index              | Index  |            |           |      | Tetany<br>Index |
|                   |            |       | Pasture | 0.1          | 1.6     | n/a                | n      | i/a        | n         | /a   | n/a             |
| 2365 Zwar 1 & 2   | Treated    | PT023 | Pasture | 0.78         | 0.5     | 1.6                | C      | ).4        | 14        | 40   | 1               |
| 2366 Zwar 6       | Untreated  | PT024 | Pasture | 0.34         | 0.4     | 1.7                | C      | ).4        | 1         | 70   | 0.9             |
| 2364 Zwar 22 & 23 | Treated    | PT022 | Pasture | 1.22         | 0.2     | 1.9                | C      | ).4        | 14        | 49   | 1               |
| 2370 Zwar 20 & 21 | Untreated  | PT010 | Pasture | 0.61         | 0.5     | 1.2                | C      | ).3        | 14        | 47   | 1.3             |